AYA ASSOCIATES, INC.

Web ERP Documentation for Version 1.18.0
03/28/2025

UPDATE FEATURES

CRM

Deals
1) Clicking into either Sales Associate field will now display a list of active Sales Associates for selection instead of requiring partial entry of a Sales Associate to display the same list.

2) Deals with a Won or Lost Stage can now be edited including the Title, Stage, Sales Associates, Value, Estimate Date and Notes. In addition, these Deals can still be linked to Sales Orders and Quotes.

INVENTORY

Stock Inquiry

Item/Inventory Search
Resolved the issue regarding the cursor being incorrectly repositioned in the Style Number field after clicking into a different field to search.

MAINTENANCE

Company Information

Sales tab
1) An "Enable Extended WIP Report" check box control was added, default is unchecked, on the left column of controls just above the "Hold Order Days" control.

- If unchecked: only the Basic report option is available within the Work In Progress Report program.

- If checked: the Basic report and Extended report options are available within the Work In Progress Report program.

Note: Please refer to Sales - Work In Progress Report for additional information.

2) An "Enable S/O Special Cuts" check box control was added, default is unchecked, on the middle column of controls just above the "Slab Processing" control.

- If unchecked: the "Special Cuts" option is not available for dye lot roll goods when adding a line on a Quote or Sales Order in Sales Entry Maintenance.

- If checked: the "Special Cuts" button is available for dye lot roll goods when adding a line on a Quote or Sales Order in Sales Entry Maintenance.

Note: Please refer to Special Cuts within Sales - Entry / Maintenance for additional information.

<u>Inventory tab</u>
An "Enable Location Groups" check box control was added, default is unchecked, at the bottom of the right column of controls.

- If <u>unchecked</u>, Warehouse Master records cannot be assigned to a location Group.

- If <u>checked</u>, Warehouse Master records can be assigned to a location Group.

Note: Please refer to the Warehouse Master below and to Location Groups within Sales - Entry / Maintenance for additional information.

<u>Warehouse Master</u>
If the Company Information "Enable Location Groups" control is checked (refer to Company Information Inventory tab above), a "Group" tab is displayed with fields for Group and Vendor.

Location Groups is an option to restrict Sales Order Transfers to stores/warehouses within the same location Group, such as multiple corporations within the same database. Location Groups can be assigned to one or multiple store/warehouse locations.

Note: Warehouse Group must be enabled on the Maintenance menu (Permissions tab in the User Master on the Admin menu) for permission to create a location group within the Warehouse Master.

<u>Group</u>
A new location Group name can be assigned by selecting the "+" button and entering a new Group name or an existing location Group can be assigned using the pull-down display and selecting a Group name.

<u>Vendor</u>
A location Vendor can be assigned using the "search" button and selecting an existing Vendor.

Note: A vendor specifically for each location is required to utilize the location Groups as intended.

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PAYABLES

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<u>A/P Invoices</u>
1) Resolved the issue regarding display of a Server Error if the PO Number entered exceeded 10 numbers. A "Value out of range" message is now displayed if the PO Number entered exceeds 10 numbers.

2) Resolved the issue regarding failure to display the "The voucher was canceled" message and removing display of the canceled voucher when a voucher is canceled and multiple vouchers are displayed.

A/P Payments
The "Post Check Payment Now" button wording was changed to "Post Check / Credit Payment Now" to indicate payment by check or credit card is available.

Note: The appropriate company checking account or company credit card account must be selected for the Cash Account prior to processing a payment now.

A/P Payments History

A/P Payments Report
1) Payments processed using the above "Post Check / Credit Payment Now" option are now listed as "Manual Payment" instead of "Manual Check" and the corresponding G/L Journals are now posted with a Reference of "Pay#....." instead of "Chk#.....".

Note: The Cash Account selected for each payment (company checking account or company credit card) is listed in the Cash Account column.

2) The vendor invoice Comment, entered in A/P Invoices, is now listed under the Vendor Name for each invoice.

PURCHASING

Entry / Maintenance

Change Line
Removed the restriction preventing the Ordered Quantity to be increased if the detail line is linked to a sales order.

Note: When receiving material greater than the linked sales order quantity, the Receipt Status will default to Partial Receipt which is not allowed but the other options are available:
- Close Back Order – will post the entire received quantity to the sales order resulting with a Shipped Quantity greater than the Order Quantity.
- Post To Inventory – will post the entire received quantity to inventory and break the link to the sales order resulting with the need to relink the sales order to a purchase order.
- Post To Both – will post the linked quantity to the sales order and the remaining quantity is posted to inventory.

SALES

Entry / Maintenance

Templates and Quotes
Resolved the issue regarding selected Notes printing over the third detail line on a Quote or Template instead of after the last line detail line.

Quantity Break Pricing
Removed the restriction of not allowing a change to the Unit Price or Extended Price on any detail line (not invoiced) using a Quantity Break Price.

Special Pricing
Resolved the issue regarding failure to apply a special price for the Bill To customer if the Bill To and Sold To are different customers.

Special Cuts
If the Company Information "Enable S/O Special Cuts" control is checked (refer to Company Information Sales tab above), a "Special Cuts" button is displayed when entering or editing a Stock dye lot roll good item on a Quote. The "Special Cuts" button is displayed on a Sales Order if a roll is entered or selected from the inventory search and the quantity ordered is available.

Selection of the "Special Cuts" button will display the Special Cuts" window with a row to enter the Length and Width in linear feet (FT) and whole inches (IN); the Width defaults to the Item Master roll width and can be changed.

Selection of the Save button or the Enter key will return to the Sales Order Details screen if the length and width of all cuts is greater than zero. If not, an "Unable to save cuts" message with the invalid row number is displayed and selection of the OK button will return to the invalid row.

Selection of the Tab key at end of a row will display a new cut row to enter another cut.

Selection of the "x" at the end of a row will delete the row and selection of the "X" at the top right of the screen will close the Special Cuts window without saving any changes.

SALES ORDER SPECIAL CUTS   ✕

Line:1   Style: test   Color: carpet   Roll #:190152

	Length				Width				
1	16	FT	4	IN	12	FT	0	IN	✖
2	14	FT	6	IN	12	FT	0	IN	✖

Save

The special cuts entered are displayed in the item Comment section and are listed on the Quote and Sales order Tickets. Entry of an item Comment before entering cuts will be replaced with the cut information.

Note: Special cuts are intended as a guide for determining the Order Quantity and are not validated against the actual Order Quantity entered.

Location Groups
Material selected in a different location assigned to the same location Group as the store location can allocate material for a Sales Order Transfer.

Material selected in a different location assigned to a different location Group as the store location is placed on B/O and a "Would you like to purchase selected roll/lot or any roll/lot?" prompt is displayed

Selection of the "Selected Roll/Lot" button will assign the vendor from the Warehouse Master of the material location and the roll/lot selected for assignment to a Purchase Order using the P/O Wizard. When the Purchase Order is received, a Sales Order must be created to allocate the requested material and to invoice the store/warehouse location requesting the material.

Selection of the "Any Roll/Lot" button will assign the default vendor from the Item Master for assignment to a Purchase Order using the P/O Wizard.

Would you like to purchase selected roll/lot or any roll/lot?

Selected Roll/Lot   Any Roll/Lot
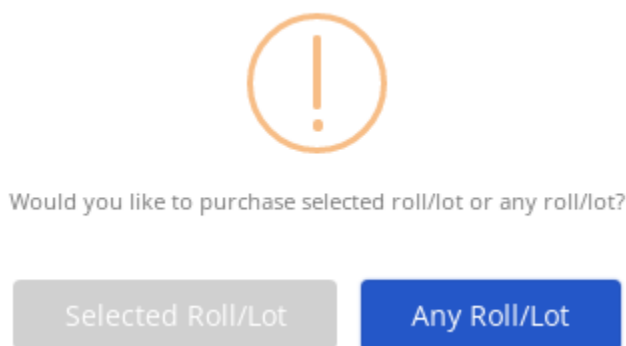
Open Orders by Sales Associate
1) Resolved the issue regarding listing an incorrect price extension for material detail line resulting with an incorrect order total price extension and an incorrect report totals.

2) A "Generate Full Report" button was added to the Partial Preview screen.

Work In Progress Report
A new "Basic WIP Report" option was added which is in addition to the "Extended WIP Report" option. Both versions of the WIP Report are accessed by selecting the corresponding tab within the Work In Progress Report program. However, access to the Extended WIP Report requires the Company Information "Enable Extended WIP Report" control be checked.

The Basic WIP Report includes finalized Sales Orders with Stock and Non-Stock detail lines that have a Job Number assigned. This report can be used to track costs and profits of ongoing Projects. Please refer to the Basic WIP Report Documentation for more details.

SALES ANALYSIS

Sales Analysis by Item
Resolved the issue regarding incorrectly listing just the first and last item within a specific item range selected instead of all items within the item range selected.